

Message Text

CONFIDENTIAL

PAGE 01 DOHA 00187 130759Z

11

ACTION NEA-09

INFO OCT-01 ISO-00 PM-03 SP-02 AID-05 IGA-01 MC-02 ACDA-05

CIAE-00 INR-07 NSAE-00 DODE-00 EB-07 COME-00 /042 W

----- 009262

R 130729Z FEB 75

FM AMEMBASSY DOHA

TO SECSTATE WASHDC 0186

INFO DOD WASHDC

C O N F I D E N T I A L DOHA 0187

SUBJECT : QATARI REQUEST FOR 105 MM ARTILLERY AND OTHER

E.O. 11652: GDS

TAGS : MASS QA US

SUBJECT : QATARI REQ OR 105 MM ARTILLERY AND OTHER EQUIPMENT

REF: KUWAIT 5088 (1974)

1. WE HAVE WAITED SIX WEEKS WITHOUT A RESPONSE TO REFTEL CONCERNING QATARI REQUEST FOR PRICE, AVAILABILITY AND OTHER INFORMATION ON VARIOUS ITEMS OF US MILITARY EQUIPMENT. IF WE CANNOT OR DO NOT WISH TO PROVIDE THIS INFORMATION, PLEASE LET ME KNOW AND I WILL INFORM THE GOQ TO LOOK ELSEWHERE FOR ITS REQUIREMENTS.

2. WE HAVE LEARNED THAT BRIGADIER MUHAMMAD AL ATTIAH, ARMED FORCED DEPUTY COMMANDER AND PROCUREMENT CHIEF, IS EXPECTED TO TRAVEL TO FRANCE ON PROCUREMENT MISSION WITHIN NEXT TWO WEEKS. WE HAVE ALSO HEARD THAT GOQ ARMED FORCES PLANNING EXTENSIVE MODERNATION PROGRAM FOR VEHICLES, POSSIBLY AIRCRAFT, AND OTHER CONVENTIONAL EQUIPMENT, TO BEGIN THIS YEAR AND THAT GENEROUS FUNDS HAVE BEEN SET ASIDE FOR PROGRAM.

3. WE COULD HAVE A GOOD CRACK AT SOME OF THIS POTENTIAL BUSINESS SINCE QATARIS HAVE BEEN IMPRESSED WITH US HARDWARE THEY HAVE SEEN IN SAUDI ARABI. IF WE ARE TO BE COMPETITIVE, HOWEVER, OUR MISERABLE RECORD OF RESPONSE TO DATE WILL HAVE TO IMPROVE DRAMATICALLY.

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Message Attributes

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Margaret P. Grafeld
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